

Adopting right POS System for different size of SMEs



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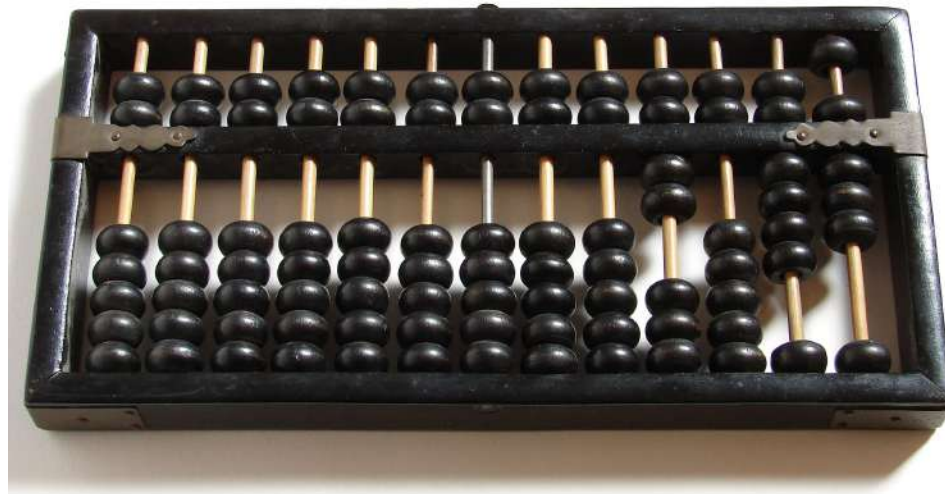
MARVELSOFT

SOLUTIONS

Empower your business with POS System

From 2003

History of POS - Abacus



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History of POS - Cash Register



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History of POS - Customized POS

Customer Not Found !!

DELIVERY ORDER 15:23:29 PM

Order # 29 **01424** SEARCH

NEW ORDER	EAT-IN	TAKE AWAY	DELIVERY	BURGER
PIZZA	ANY 18"	KEBAB	COMB KEBAB	DRINK

LAMB DONER (SML)	LAMB DONER (LRG)	LAMB DONER (XL)	CHICKEN SHISH (SML)	CHICKEN DONER (SML)
CHICKEN SHISH (SML)	LAMB SHISH (XL)	LAMB SHISH (LRG)	LAMB SHISH (SML)	CHICKEN DONER (XL)
CHICKEN SHISH (LRG)	CHICKEN SHISH (XL)	KOFTE KEBAB (SML)	KOFTE KEBAB (LRG)	KOFTE KEBAB (XL)
LAMB DONER MEAT + CHIPS (LRG)	LAMB DONER MEAT + CHIPS (SML)	SPECIAL SHISH (XL)	SPECIAL SHISH (LRG)	SPECIAL SHISH (SML)
CHICKEN DONER MEAT + CHIPS (SML)	CHICKEN DONER MEAT + CHIPS (LRG)	-	-	-

Order Items:

- 1 12" LRG* THIN* MEGA MEAT 13.95
- 1 12" LRG* THIN* CHEESE TOMATO 10.95
- 1 + TOPPING PEPPERONI 1.20
- 1 + TOPPING BACON 1.20
- 1 + TOPPING SALAMI 1.20
- 1 18" ANY* THIN* AMERICAN HOT 9.95
- 1 18" ANY* THIN* AMERICAN HOT 4.98
- 1 MIX DONER KEBAB (LRG) 6.50
- 1 QUARTER POUNDER + CHEESE 3.10
- 1 BOTTLE 1.5 L (CO
- 1 BEN AND JERRY ICI
- 1 MIXED SALAD
- 1 HOT WINGS (8PCS)
- 1 BOTTLE 1.5 L (FA
- 1 CHICKEN DONER (S

Post Code: tn3 SEARCH

ADDRESS 1:

ADDRESS 2:

CITY:

FIRST NAME:

LAST NAME:

RETURN SAVE OK

SELECT ITEMS

ADMIN	SALAD / SIDE	STARTER / PASTA	ICE CREAM / DESSERT	LOG OFF	
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NI POS v 1.0 - Software Developed By: Arman Rakib, © 2016 Noorjahan Systems, www.njssystems.co.uk info@njssystems.co.uk



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History of POS - Standard POS



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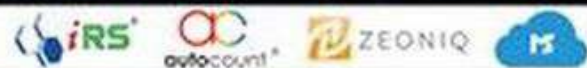
Current POS



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Empower your business with technology



Why POS?



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Why POS?

Security



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Why POS?

Data



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Why POS?

Efficient



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What's POS



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P = Point

O = Of

S = Sale



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P = 4P

O = Of

S = Sale



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P = 4P

Product

Price

Place

Promotion



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Ali Burger Story



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Micro SME - Startup



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Product (Cost)



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Micro SME - Startup

Price (Sales)



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Micro SME - Startup

Place (Sales Channel) - Pickup & Delivery



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Micro SME - Startup

Promotion (Customer Relationship)



Google Contacts



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Small SME - Burger Shop



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Small SME - Burger Shop

Product (Cost) - POS Software



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Small SME - Burger Shop

Price (Sales) - POS Machine



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Small SME - Burger Shop

Place (Sales Channel) - Pickup & Delivery



Grab
Food



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Small SME - Burger Shop

Promotion - Basic Membership



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Mid-Large SME - Burger Chain Stores



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Mid-Large SME - Burger Chain Stores

Product (Cost) - POS Software + Center Kitchen ERP



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Mid-Large SME - Burger Chain Stores

Price (Sales) - POS Machine + KDS + Kiosk

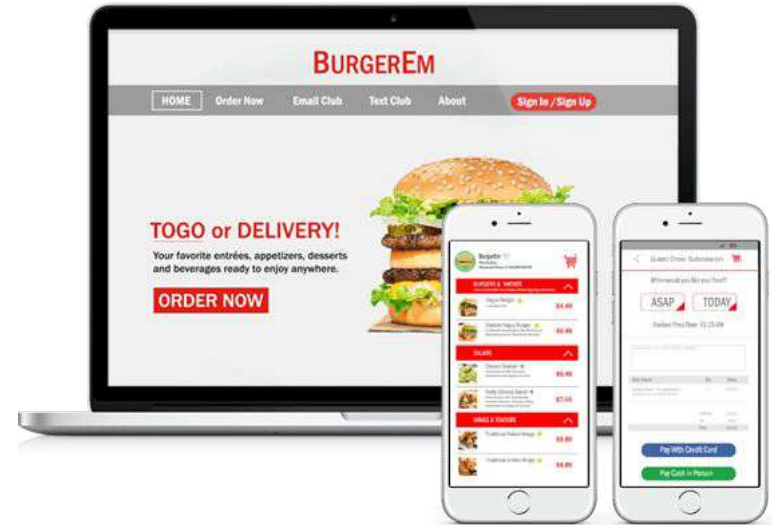


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Mid-Large SME - Burger Chain Stores

Place (Sales Channel) - Pickup & Delivery + Pre Order



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Mid-Large SME - Burger Chain Stores

Promotion - Membership App & CRM



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Mid-Large SME - Burger Chain Stores

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Mid-Large SME - Burger Chain Stores



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Micro SME - Startup

Price (Sales)



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Small SME - Burger Shop

Product (Cost) - POS Software



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Small SME - Burger Shop

Price (Sales) - POS Machine



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Mid-Large SME - Burger Chain Stores

Product (Cost) - POS Software + Center Kitchen ERP



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Mid-Large SME - Burger Chain Stores

Price (Sales) - POS Machine + KDS + Kiosk



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Demo



ZEONIQ



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SME Digitalisation Grant (50% Discount)



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SME Digitalisation Grant (max RM5000)

LEAD



PARTNERS



AN INITIATIVE UNDER



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SME Digitalisation Grant (max RM5000)

SME Eligibility

- » The SME is at least 60% owned by Malaysian individually;
- » The SME is registered under the relevant laws of Malaysia and classified as SME;
- » The SME has been in operation for at least one (1) year; and
- » For SMEs which has been in operation for one (1) year, the SME is required to have a minimum annual sales turnover of RM100,000.00 for the first year; and
- » For SMEs which have been in operation for two (2) years or more, the SME is required to have a minimum annual sales turnover of RM50,000.00 for the preceding two (2) consecutive years.

Years of Operation	Min. Annual Sales Turnover
1 Year	RM 100,000
More than 1 Year	RM 50,000 for two (2) preceding consecutive years.



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Never give up. Today is hard,
TOMORROW
will be worse, but the day after tomorrow will be
SUNSHINE



Jack Ma Quotes via Gecko&Fly

Thank You !



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