

Empower your app with Fuhla Community!

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Difficulties
Capturing Targeted
Audience



Heavy marketing cost

## **Problems**



Where to start?
Google Ads?
Facebook?



How to build a community?

# What We Offer



- Shared marketing cost with other startups
- Building a community for your app
- Clear target audience

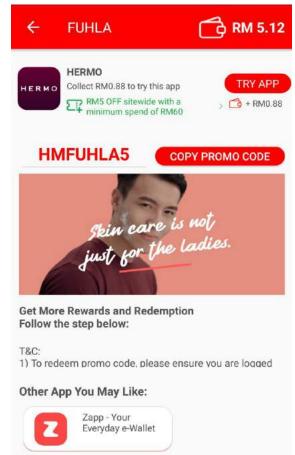


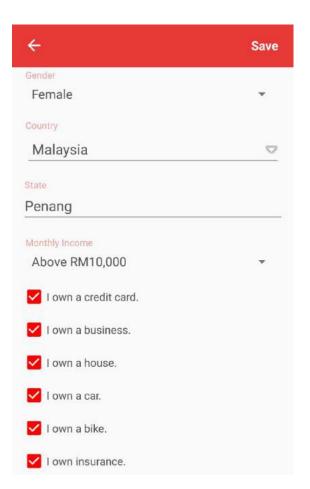
## How We Do It

- Listing your app with Fuhla store.
- We share our advertising revenue with early adopters of technology to try your app and share with friends and family.
- We track users if they already have your app. You are paying for NEW user acquisition.

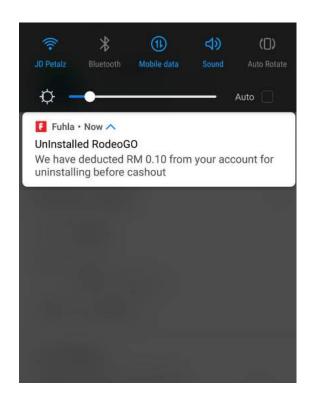
## How We Do It

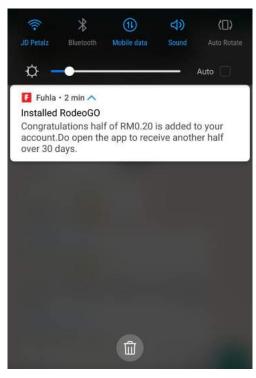


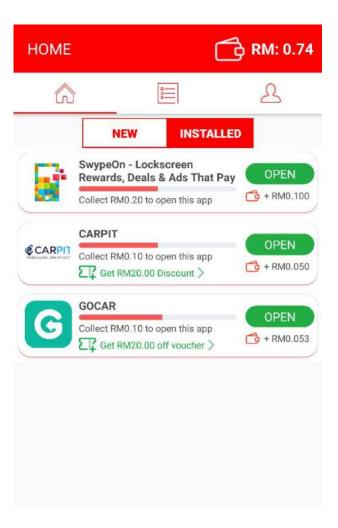




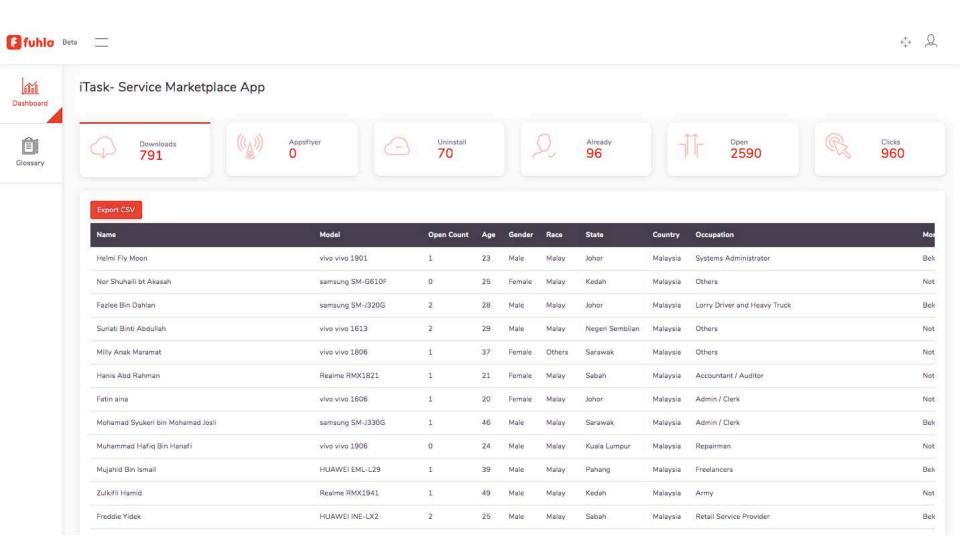
# How We Do It







## Dashboard Provided To Client



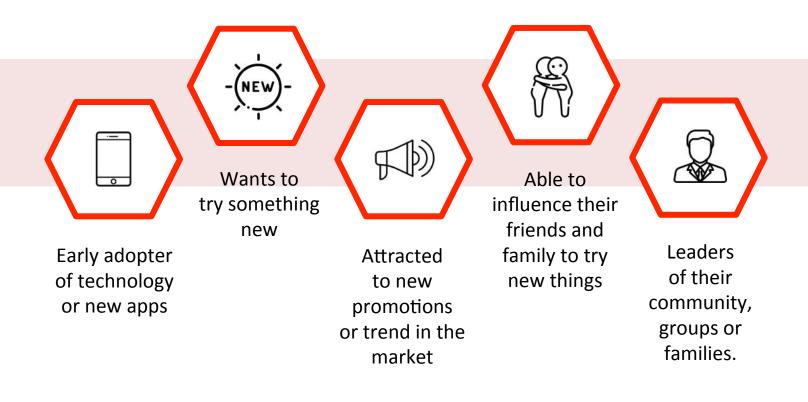
## Who are Fuhla Users?



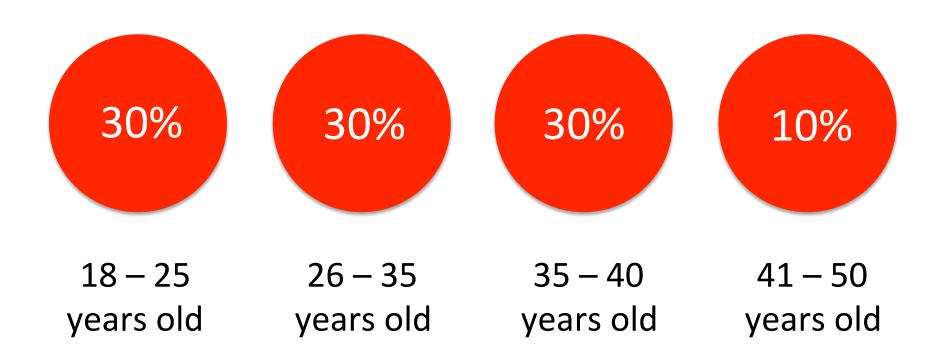




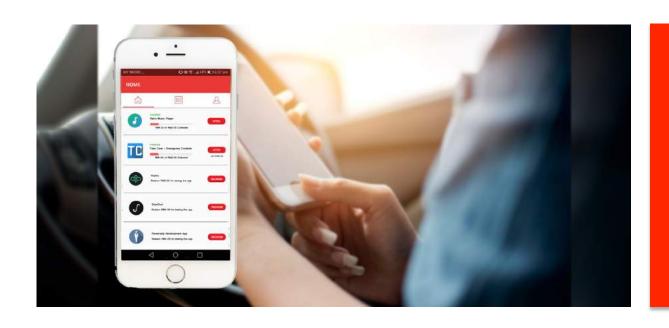
## **Fuhla Users Behaviours**



# Our Target Audience for Fuhla Store



First 45,000 ++ users demographic



## **Our Plans**



Targeting 50 app owners



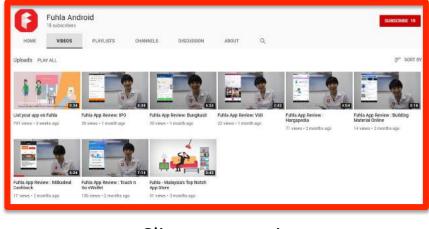
Focusing on 20,000 – 100,000 users on boarded



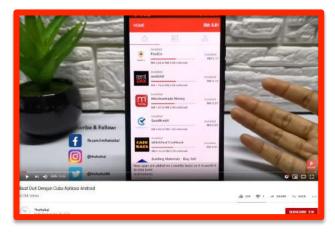
Events, online, on-ground, peer-to-peer marketing



Car Wrap (50,000 eyeballs)



Client app reviews



Influencer – YouTuber (30,000 followers)



Digital Marketing (100,000 impressions)



Peer to Peer Referral (1,000 new user per week)

# **Our Clients**







BungkusIt







# **Our Case Studies**

# XTVT App

User Acquired: 6,059 installed

Open App: 41,145 times

Clicks: 13,907 times

Duration: 25/6/2019 – 16/8/2019

(1 month and 2 weeks)

Target Audience: Loves Travelling.

Promo: XTVT collaborated with OYO rooms to give out RM30 vouchers to Fuhla community users.



## **Our Case Studies**

# Touch N Go App

User Acquired: 3,672 installed

Open App: 18,955 times

Clicks: 12,528 times

Duration: 16/6/2019 – 16/8/2019

(2 months)

Target Audience: Retention of Users. Reactivating users that uninstalled TNG app.

Promo: RM6 softpins given out to

Fuhla community.



## **Our Case Studies**

# Casinsanity Slot

User Acquired: 2,028 installed

Open App: 12,401 times

Clicks: 4,359 times

Duration: 16/7/2019 – 16/8/2019

(1 month)

Target Audience: Gamers.
Introducing app to the gamers community in within Fuhla.

Promo: Spin and win



Customer Journey	Timeline
1. On board Client App on Fuhla	1 Day
2. Notification to All Fuhla User(s)	1 Day
3. Allow 3 Week(s) of installation to take place	3 Weeks
4. Install – Create Video Review/ Email Promo	Monthly
5. Not yet Install – Email Promo	Monthly
6. Un-install – Understand why and gather feedback from Fuhla community	Monthly
7. Monthly billing cycle on successful installed	Monthly





We noticed you have downloaded Dacsee

Next is to try this promo code given to you! Copy this promo code and use it on Dacsee

Kami mendapati anda telah muat turun Dacsee Sekarang, cuba promo code ini! Salin promo code di bawah dan menggunakan di Dacsee

FUHLA

#### What you should know before Redeem?



#### Dacsee

Promo code: FUHLA

\*Code expires by 31st January 2020.

\*Every Fuhla member is entitled to one time RM 4 OFF any ride.

\*Tolls are excluded in fare price.

Dacsee, a social ride-hailing platform where you as a passenger can now customise your riding experience! From our variety of Joy Driver communities, you can choose for the one that best suits your interest or liking. Otherwise, our Standard Drivers communities are still popular options!With dacsee, you can also build your network of friends and referrals when you ride. As your network grows, your passive income grows too! This is because dacsee is inherently built upon strong social values and we take a bold step in sharing with our users.Be part of the dacsee community today to support a social platform that aims to revolutionise the way we hail for a ride.

**OPEN APP AND USE** 

Are you following us on social media?







Automatic Email After User Installs ......

## Price for clients who have less than 10,000 users on Google Play Store

### RM10.00

per download

Less than

1,000 downloads

### **RM8.00**

per download

Above 1,000 and less than
5,000 downloads

### **RM6.00**

per download

Anything above

5,000 downloads

### Price for clients who have less than 50,000 users on Google Play Store

### RM4.00

per download

Less than

2,500 downloads

## **RM3.50**

per download

Above 2,500 and less than
10,000 downloads

### **RM3.00**

per download
Anything above
10,000 downloads

## Price for clients who have less than 100,000 users on Google Play Store

### **RM2.00**

per download

Less than
5,000 downloads

### **RM1.75**

per download

Above 5,000 and less than
30,000 downloads

### RM1.50

per download
Anything above
30,000 downloads

All prices above excluding 6% SST tax and Additional 25% per filter (Age, Location, Gender, Interest)

How the installation works	Remark
1. User Install your app	Before Fuhla
2. User Install Fuhla	We start tracking here
3. Fuhla detects your app already exist	User will never see your app again on Fuhla

How the installation works (User)	Remark
1. User Install your app	Before Fuhla
2. User Uninstall your app – left you	Before Fuhla
3. User Install Fuhla	We start tracking here
4. User Install your app through Fuhla	You are only charged ONCE
5. User Uninstall your app	After Fuhla
6. User will never see your app again	N/A

<sup>\*\*</sup>If you want to exclude users whom already left you before, additional RM2,000 API installation fees will be applicable

# TO BEGIN..

What we need from you



Android app URL



Weblink



Logo



123

How many quantity you are looking at